

**University of the Philippines, Los Baños Foundation, Inc. (UPLB), Commercial Farms Deferment:
A Policy Research. UPLB, College, Laguna. December 1996.**

The study aimed to review and analyze the existing conditions in commercial farms and determine the viability of these farms under various farm management options such as: full takeover, leaseback, contract growing, and joint venture. A total of 60 sample farmworker-beneficiaries (FWBs) were covered by the survey which were drawn from 27 sample commercial farms. The results of the study show that under full takeover, there is low marketing viability and low organizational and management viability. Under contract growing and leaseback arrangement, the marketing viability is retained because of assurance of market outlet, while its organizational and management viability is high. Under the joint venture scheme, the high marketing viability among large farms is sustained while its organizational and management viability is high. Overall, the financial, management, marketing and organizational viability of these farm management options, though, would depend on the scale of farm operation, level of capital and technology, farm size, type of crop and the level of processing, among others. The current state of deferred commercial farms warrants the adoption of the different management options as well as the mechanisms to safeguard these farms in the context of sustaining agricultural productivity and agri-industrialization.